

CIVITTA

EU FUNDING OPPORTUNITIES: HOW CAN THEY HELP YOUR BUSINESS?

JULY 2022



\ AGENDA

1	EIC Pathfinder Challenge
2	EIC Transition
3	EIC Accelerator
4	Innovation Fund
5	Eurostars
6	Cascade Funding
7	Pulsate TTE
8	EIT RawMaterials - Booster Call

MAIN OBJECTIVE

- To create new markets and/or to address global challenges

WHO CAN APPLY?

- At least 3 independent legal entities
- Each one established in a different Member State or Associated Country
- At least one of them established in a Member State

PROJECT ACTIVITIES

- The expected outcome of projects is the proof of principle that the main ideas of the envisioned future technology are feasible, thus validating its scientific and technological basis. Project results should include top-level scientific publications in open access.

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Eligible costs categories: personnel costs, subcontracting costs, purchase costs, other costs, indirect costs

FUNDING SIZE

- € 3M (larger amounts possible, if properly justified)

FUNDING INTENSITY

- 100 % of the eligible costs

** Conditions may vary, please read specific challenge description.*

\ EIC PATHFINDER/2

DEADLINE

- Call deadline: 19th October 2022 (Pathfinder Challenge)

FURTHER INFORMATION

- [Call for proposals](#)

** Conditions may vary, please read specific challenge description.*

\ EIC TRANSITION

MAIN OBJECTIVE

- To help innovators develop commercial development path, such as demonstration activities and feasibility studies, to be able to assess business models and support the establishment of spin-offs and start-ups

WHO CAN APPLY?

- One applicant: university, research organization, enterprise, start – up or SMEs
- Small consortium: 2-5 different legal entities established in different EU countries in the Member States or associated countries
- Applications are restricted to results generated by the following eligible projects:
 - **EIC Pathfinder projects** (including projects funded under EIC pilot Pathfinder, Horizon 2020 FET-Open, FET-Proactive, FET Flagships)
 - **ERANETs** projects under the FET programme (including ChistERA, quantERA and FLAG-ERA)
 - **European Research Council (ERC)** Proof of Concept projects
- Applicants will need to demonstrate that are the owner or holder of the Intellectual Property Rights (IPR), or have the necessary rights to commercialise the results from one of these eligible projects.

PROJECT ACTIVITIES

- Supports technological readiness level at TRL 4-5/6

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Eligible cost categories: personnel, travel & subsistence, subcontracting and other direct costs.

FUNDING SIZE

- Up to € 2.5 M

\ EIC TRANSITION/2

FUNDING INTENSITY

- 100 % of the eligible costs

DEADLINE

- Call deadline: 22nd September 2022

FURTHER INFORMATION

- [Call for proposals](#)

MAIN OBJECTIVE

- Aims to scale up innovative SMEs with high-risk and high-growth potential to create new markets or disrupt existing ones

WHO CAN APPLY?

- SMEs that fulfil at least two of the following criteria:
 - less than 250 employees
 - less than €50 million in turnover
 - less than €47 million in assets
- Midcaps (up to 499 employees) eligible for investment component only

PROJECT ACTIVITIES

- Supports later stages of technology development and scale-up of innovations tested in viable setting at TRL 5/6 or above
- Focuses on innovations building on scientific discovery or technological breakthroughs 'deep tech'

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Eligible costs categories: personnel costs, subcontracting costs, purchase costs, other costs, indirect costs

FUNDING SIZE

- Up to € 17.5 M (up to €2.5m in grant + up to €15m in equity investment)

FUNDING INTENSITY

- Up to 70 % of project costs

\ EIC ACCELERATOR/2

DEADLINE

- Call deadline: 5th October 2022. Application process with 3 stages: short application, full application and in-person interview.

FURTHER INFORMATION

- [EIC Accelerator](#)

\ INNOVATION FUND

MAIN OBJECTIVE

- To boost growth and competitiveness by empowering EU companies with a first-mover advantage to become global low-carbon technology leaders. Energy intensive industries, Renewables, Energy storage, CO2 capture.

WHO CAN APPLY?

- Any SME and large entities from the EU Member States

PROJECT ACTIVITIES

- Highly innovative energy technologies and projects with European value added that bring on significant emission reductions.
- Close to market projects with the focus area of new technology to pioneer customers
- Innovative projects for improving internal processes
- Sufficiently mature projects in terms of planning, business model, financial and legal structure

FUNDING SIZE

- Up to € 7.5 M (small-scale projects). For cross-cutting projects > € 7,5 M with 60 % funding rate on the additional capital and operational costs linked to innovation (relevant costs shall be calculated according to the established methodology).

FUNDING INTENSITY

- 60% of the declared budget.

DEADLINE

- Call deadline: small-scale 31st August 2022 / Other may vary.

FURTHER INFORMATION

- [Innovation Fund](#)

MAIN OBJECTIVE

- Support innovative SMEs and project partners

WHO CAN APPLY?

- Applicant innovative SME* from a Eurostars country*. Partner any size entity or RTO/University.
- At least two independent entities
- At least two participating countries, with at least one organization coming from the EU or Horizon Europe Associated Country*

PROJECT ACTIVITIES

- TRLs 2-8. Only up to 30% of the total budget can be dedicated to TRLs 2-5.
- LT entity's budget share cannot be lower than RTO's/university's share

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Personnel costs (up to 75% of direct eligible costs)
- Goods (unlimited)
- Services (up to 30% of direct eligible costs)
- Equipment (depreciation for SMEs, actual costs for RTOs/universities)
- Overheads (fixed at 10% or actual up to 20%)

FUNDING SIZE

- €300 000 for LT beneficiaries (preliminary). Check partners country separately.

** Definitions of an innovative SME, Eurostars country, EU or Horizon Europe Associated Country can be found in the [call website](#).*

FUNDING INTENSITY

- SMEs – up to 75% for TRLs 2-5, up to 50% for TRLs 6-8
- Large companies – up to 50% for TRLs 2-5, up to 25% for TRLs 6-8
- RTOs/universities – up to 100% if LT SME is in the consortium, LT entity must be in the consortium for RTO/university to be eligible for participation

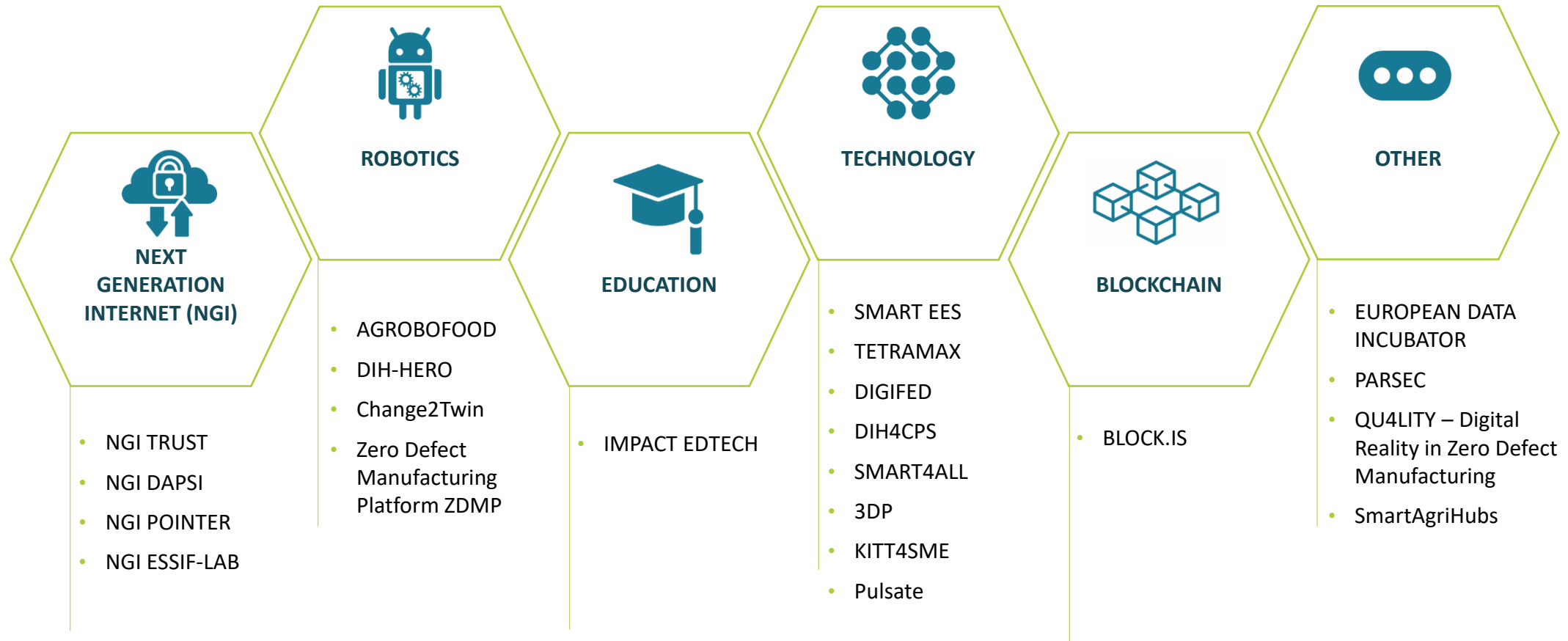
DEADLINE

- Call deadline: 15th September 2022

FURTHER INFORMATION

- [Call website](#)
- [Guide for applicants](#)
- [Eurostars programme website](#)

\ THERE ARE/WILL BE SEVERAL EUROPEAN MEASURES OFFERING FUNDING (CASCADE) OPPORTUNITIES



\ PULSATE TECHNOLOGY TRANSFER EXPERIMENTS 2ND OPEN CALL

MAIN OBJECTIVE

- To develop an innovative laser-based equipment, processes, ancillary equipment, and software, looking for solutions particularly adapted to flexible production environments, typical in SMEs, and the digital tools which improve the productivity, flexibility, and traceability, lowering the entry barriers.

WHO CAN APPLY?

- At least 2 independent legal entities
- At least one of them must be a Technology Provider and at least one must be a Technology Adopter / End User
- Each one must be a SME or a slightly bigger company
- Each one must be established in an EU Member State, H2020 Associated Country or the UK

PROJECT ACTIVITIES

- Laser equipment integration, interoperability and robust automation
- Technology for cost-effective laser-based manufacturing
- First part right and zero-defect laser-based production
- Flexible technology for small to large batches
- From CAD to PLM: data integration and flow

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Eligible cost categories: personnel, travel, consumables & depreciation, overheads, subcontracting

FUNDING SIZE

- € 150 000 per project and not more € 100 000 per company.

PROJECT DURATION

- 13-month support programme that will start in Jan/Feb 2023

DEADLINE

- Call deadline: 29th July 2022

FURTHER INFORMATION

- [Call website](#)
- [Guide for applicants](#)

\ EIT RAWMATERIALS - BOOSTER CALL

MAIN OBJECTIVE

- To significantly enhance innovation in the raw materials sector by sharing knowledge, facilitating matchmaking activities, developing innovative technologies and supporting business creation.

WHO CAN APPLY?

- Startups and SMEs

PROJECT ACTIVITIES

- To speed up a technology challenge resulting in a higher TRL, bringing the technology closer to the market
- To accelerate market introduction by taking key measures to enable solid entry of a target market
- To facilitate product portfolio diversification, enabling product adaptation or new product features to address a concrete market need

ACTIVITIES AND EXPENSES TO BE SUBSIDIZED

- Personnel, travel and accommodation, equipment operation costs, other internal costs

FUNDING SIZE

- Up to € 200 000 per project

PROJECT DURATION

- Maximum 12 months

\ EIT RAWMATERIALS - BOOSTER CALL/2

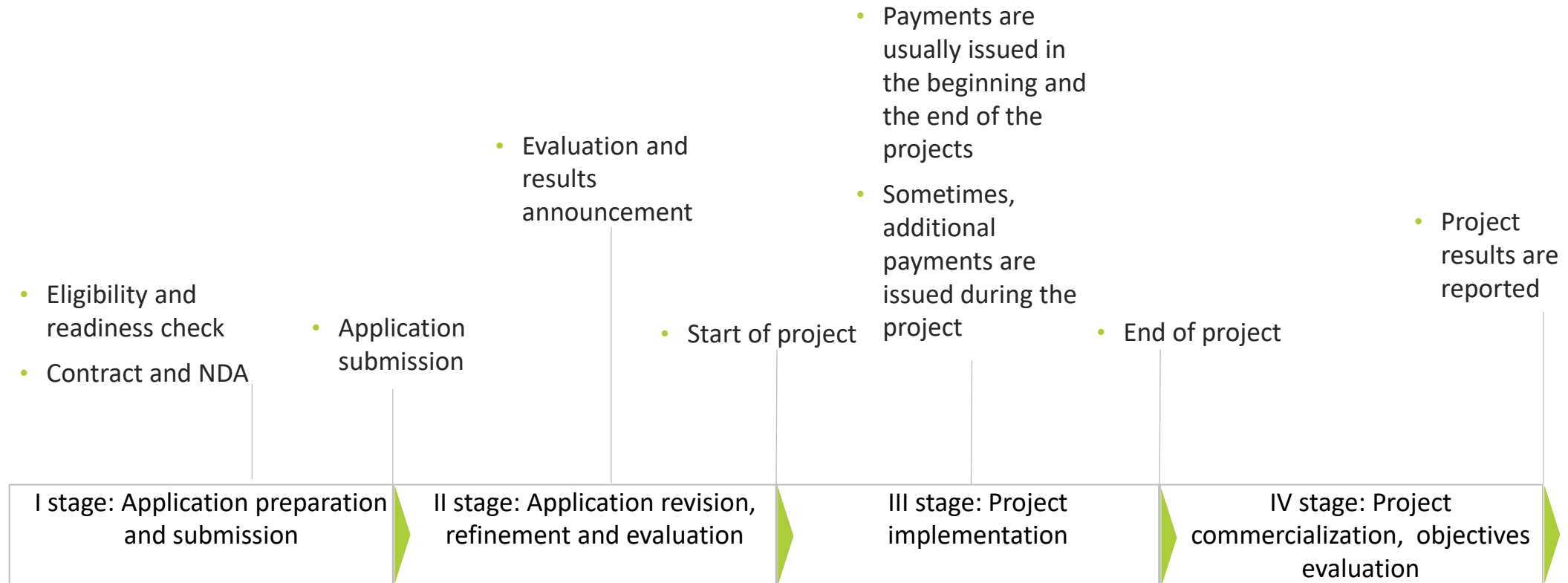
DEADLINE

- Call deadline: 5th September 2022

FURTHER INFORMATION

- [Booster call](#)

\ TYPICAL APPLICATION PROCESS EXAMPLE



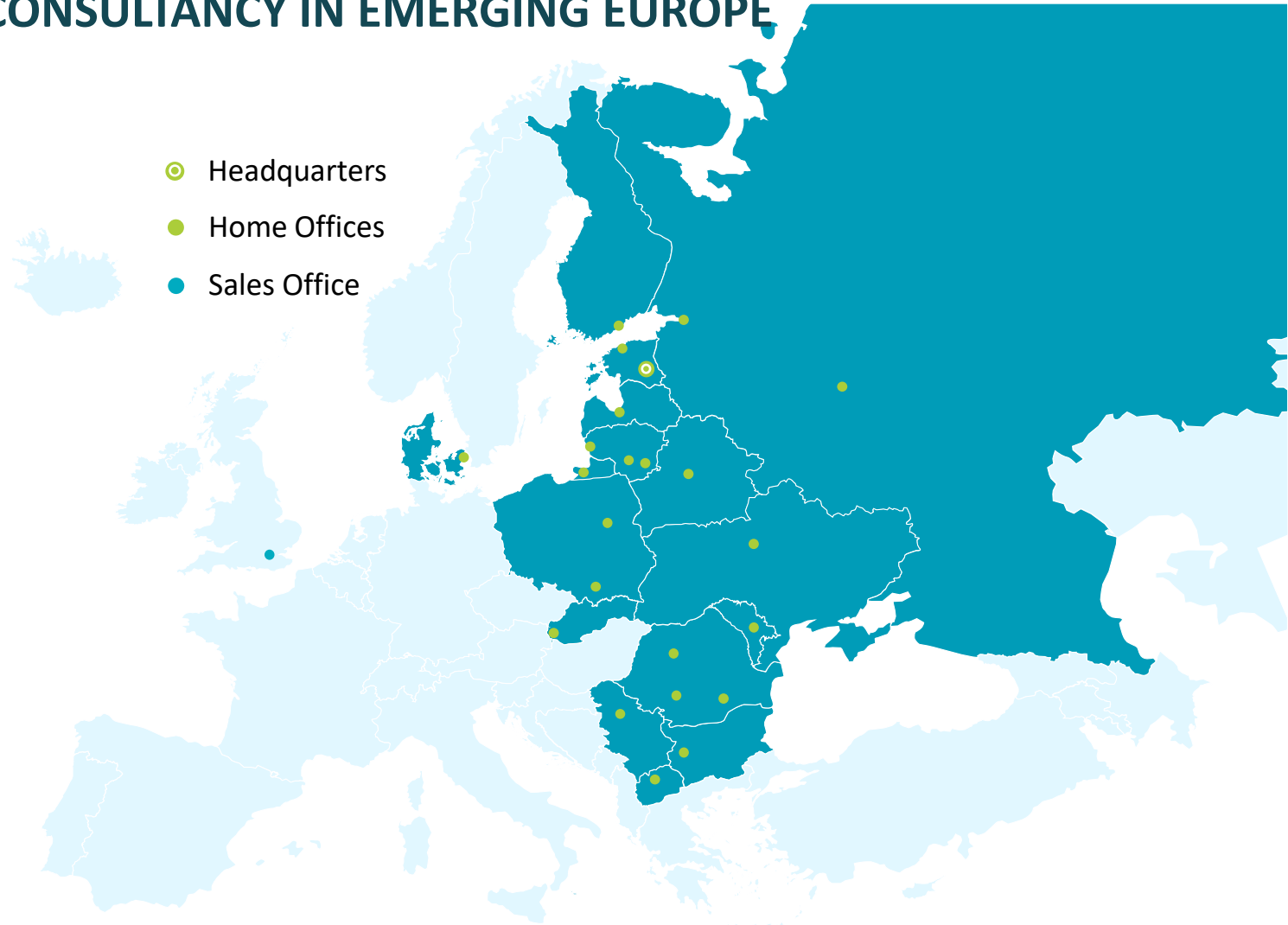
\ CIVITTA LEADING MANAGEMENT CONSULTANCY IN EMERGING EUROPE

STRATEGY \ INNOVATION \ FUNDING
RESEARCH \ DIGITAL \ IMPLEMENTATION

Challenger Mindset

- Entrepreneurial DNA
- Innovative, flexible and practical
- Fair pricing of services
- Independent & partner owned

- Headquarters
- Home Offices
- Sales Office



15
COUNTRIES

24
OFFICES

300+
EMPLOYEES

17M EUR
TURNOVER

\ CIVITTA WAS AND IS SUCCESSFUL IN HELPING ITS CLIENTS TO ATTRACT HORIZON 2020, EIC ACCELERATOR/SME INSTRUMENT, EU HORIZON FUNDING

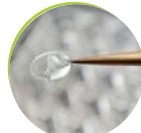
SOME EXAMPLES OF SUCCESSFUL PROJECTS THAT SECURED FUNDING WITH HELP OF CIVITTA



Intelligent process control system (LT)



Small satellite propulsion system (LT)



Biosynthetic material for tissue growth (LT)



Medical waste gasification system (UA)



Solar Energy for off-grid households (LT)



Innovative camera stabilization system (LT)



Wireless charging technology (PL)



World's first passive, smart mobile house (UA)



New rubber devulcanization process (LV)



Energy efficient window coverings (LT)



Waste gasification system (UK)



Smart LED-system for plant growth research (LT)



Intelligent Robot swarms as Belt Barrier (LT)



Car accident prevention and automotive data monetization solution (UA)



Inventory marketplace (EE)



Satellite Mission Control System (EE)



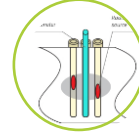
Solar Electricity producing Blinds (UA)



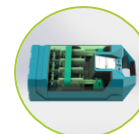
3d printed water pipes (UA)



Computervision for Robotics (LT)



Dosimeter system (LT)



Rapid and accurate on-site crops analysis (UA)



Probiotics for livestock (LT)



IoT Hardware Accelerator (AM)



Rehabilitation smart wear (UA)



World's first standardized machine tending robot (LT)



3D Metal Printer (UA)



3D nanoprinter (LT)



IoT enabled parking sensor (SK)

\ OVER THE YEARS WE HAVE GAINED THE *KNOW HOW* FOR FUNDING ATTRACTION AND ESTABLISHED OURSELVES IN THE MARKET

CLIENTS



>500 Lithuanian companies and organizations

ATTRACTED FUNDS



> EUR 500 M. funding for Lithuanian businesses

PROJECTS



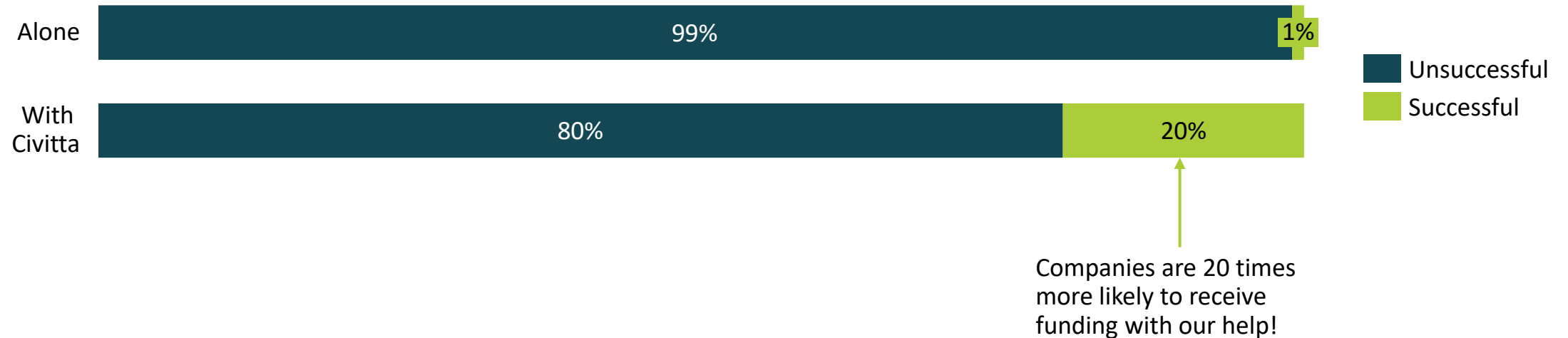
>600 national and international projects

- Since 2004, we have helped our clients attract over EUR 500 M. from EU structural funds, international research and innovation programs (H2020), Norwegian and Swiss funding measures.
- We provide services all stages of application: initial documents preparation and further administration for both, national and international projects

\ WHAT CAN CIVITTA OFFER TO YOU?

- Free 1-h consultation
- Free feedback (identification of suitable funding instruments)
- Civitta and a client collaborate in making a proposal (fixed fee)
- If funding is approved: success fee (only to be paid after receiving first payment from funding agency)

FUNDING APPLICATION SUCCESS RATE



\ CONTACT CIVITTA EXPERTS TO LEARN MORE ABOUT THE FUNDING OPPORTUNITIES AVAILABLE TO YOUR COMPANY



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CIVITTA

A person is standing on a rock in a vast, mountainous landscape. The sky is a deep teal color, and the mountains are silhouetted against it. The person is looking out over the valley. The overall mood is serene and contemplative.

ESTONIA \ LATVIA \ LITHUANIA \ BULGARIA \ POLAND \ UKRAINE \ ROMANIA \ SLOVAKIA \ SWEDEN \ DENMARK \ FINLAND

www.civitta.com